



THE AGRICULTURAL AND MARKETING
RESEARCH AND DEVELOPMENT TRUST

Leadership development programmes and scholarships available within New Zealand agribusiness

This document is intended to provide a summary of leadership development programmes and scholarships available within New Zealand agribusiness sector and to serve as a point of reference for individuals wishing to build and develop their leadership skills and knowledge in the agricultural and horticultural sectors.

If there are other programmes not listed please advise AGMARDT on 04 499 6173 or email info@agmardt.org.nz for inclusion into this document.

Nuffield Scholarships

The Nuffield Farming Scholarship Trust was set up 60 years ago. Scholarships are for four to six months, and include participation in an international group tour through either Asia, Europe, North and South America for approximately six weeks as well as attendance the annual Contemporary Scholars Conference, usually in March, where a week will be spent with other Nuffield Scholars from around the world.

Normally three scholarships are offered every year. Scholarships are offered to applicants who have proven experience in all areas of agriculture, horticulture and agribusiness management, and demonstrate an ability and desire to participate in leadership in agriculture and the wider rural community. Scholarships are for four to six months and valued at \$35,000. Applications close on 31 August.

The Nuffield Farming Scholarship Trust assists past scholars to continue to share the benefits of their scholarship, to share new experiences and ideas and to locate and foster potential new leaders for New Zealand agribusiness.

Contact details: Barbie Barton 06 304 9495, email nuffield@fedfarm.org.nz

Website: www.nuffield.org.nz

FAME

FAME (Food and Agribusiness Market Experience Programme) is a full-immersion course that includes a wide range of topics covering all aspects of the supply chain, from farm gate to retail outlet. While the course is New Zealand-based, it includes international travel to Asia, North America and Europe studying supply chain innovation and best practice.

The FAME programme is run by a joint venture of Otago, Lincoln and Massey universities. The first module starts in New Zealand, modules two and three are held offshore, with the final wrap up module occurring back in New Zealand.

The participants will develop their knowledge of overseas markets and customers' needs through contact with international markets and international executives, visits to production, processing and retail sites, and observing competitor offerings and supply chain best practice.

The 2009 programme cost \$NZ25,000 (plus GST) per person. AGMARDT has previously provided full and partial scholarships to FAME participants.

Contact details: Kate Saxton 06 356 9099 (ext 81446), k.r.saxton@massey.ac.nz
Website: www.fame.ac.nz

Kellogg Rural Leadership Programme

The Kellogg Rural Leadership Programme has been run by Lincoln University since 1979. The Programme has been designed for people with a proven commitment to rural New Zealand, who have shown a willingness to take on leadership roles. The specific objective of the course is to improve the participants' skills and abilities in the many dimensions of leadership.

The course has three phases:

- Phase 1 – an intensive residential programme held over ten days at Lincoln University, focused on improving the leadership skills and knowledge of the participants.
- Phase 2 – researching and compiling a report on a topic of the person's own choice, with assistance from University staff and others, where required.
- Phase 3 – Starting at Lincoln University with the formal presentation of the research reports to other course members and to University staff, the participants then travel to Wellington to talk with influential people in New Zealand's social, political and economic areas.

Each programme is limited to 24 selected participants. Fees of \$2,250 plus GST cover all accommodation and meals. Applications close in mid October.

Contact details: Phone (03) 325 3628, email: kellogg@lincoln.ac.nz
Website: www.lincoln.ac.nz

Agricultural Leadership Programme

The Agricultural Leadership Programme (ALP) is a professional development initiative by Landcorp Farming Ltd and the New Zealand Institute of Management

The Agricultural Leadership Programme provides an opportunity to develop management and leadership competencies through the interaction with topic experts and with colleagues from the agricultural industry.

The skills learnt in this stimulating and innovative programme are immediately applicable in your place or position of work, specifically the programme:

- Is uniquely and exclusively aimed at agricultural leadership development.
- Is presented by industry experts and experienced educationalists.
- Is mind stretching in terms of content and delivery
- Provides full immersion into an integrated and syndicated learning experience.

- Uses educationally successful methodologies and media
- Provides facilitated networking with industry colleagues leaders and experts
- Offers ongoing post programme professional development support
- Involves action plan based learning facilitated by the development of a learning journal.
- Is supported by tested psychometrics and by personalised audio visual feedback.

The course is run over seven days (Saturday 5th November to Friday evening 11 November, 2011) and is held at Margrain Vineyard, Martinborough, Wairarapa. Fees are \$7,750 (+GST).

Contact details: Nick Patterson from NZ Institute of Management, Phone 04 495 8300 or 021 717 608, email: nick_patterson@nzimcentral.co.nz
Website: www.nzimcentral.co.nz

Agri-Women's Development Trust's Escalator Programme

Developed by the Agri-Women's Development Trust for rural women, the 10-month Escalator Programme provides current and future leaders with the skills and capabilities to govern and lead rural organisations and communities.

The Escalator Programme includes five intensive two-day modules every two months, each focused on different aspects of business development, leadership and governance.

Between modules there is a distance learning programme to cement the module experience through individual development, coaching sessions, putting into practice module learning, and observation of industry leaders and boards in action.

After the programme, the Agri-Women's Development Trust coordinates mentoring of participants and assists with cohort development.

Each programme is limited to 11 selected participants.

Contact details: Lindy Nelson, Phone 06 375 0651, email: lindy@awdt.org.nz
Website: www.awdt.org.nz

The Rabobank Executive Development Program (EDP)

The Rabobank EDP examines the latest management theories as they apply to agriculture to enhance commercial management skills, explore growth opportunities and develop business strategies. Through a mix of interactive lectures, class discussions, group work and case studies; participants are exposed to innovative and dynamic information by industry experts and consultants, while networking with other leading producers from a diverse range of locations and agricultural sectors.

The Rabobank EDP is made up of two six-day modules over a 12 month period. Places are limited to 36 selected participants per program which is held in Sydney, Australia. The fee is AUD\$12,100 (including 10% GST) divided into two equal payments, paid prior to each module. This covers instruction, designated accommodation, meals and all course materials. Applications open 1 March.

No tertiary education is required and Rabobank client status is not a prerequisite. Participants however, must actively contribute to teamwork and discussions and would be prepared to handle a heavy workload – including evening group assignments.

Applications are accepted from leading agricultural primary producers from Australia and New Zealand. Places are limited and all applications are considered in the context of the following selection criteria:

- The applicant is a key decision maker for the operation
- At least five years' strategic management experience on-farm
- A demonstrable and successful commercial track record
- A desire to invest in the intellectual capital of an agricultural business or supply chain
- A desire to innovate and drive growth

Contact details: *Nerida Sweetapple, Business Programs Manager, Phone +61 2 8115 4139, email: Nerida.Sweetapple@rabobank.com or contact a Rabobank branch.*

Website: www.rabobank.co.nz

IceBridge Agribusiness Programme

ICEHOUSE is a business growth centre established by the University of Auckland in 2001. ICEHOUSE delivers the IceBridge Agribusiness Programme. The purpose of the programme is to develop the skills, resources and knowledge required to build and strengthen an individual's business. The focus is on providing solutions to significant "threshold issues" which can create or impede value creation in agribusinesses.

The three block programme is held in Australia and New Zealand over a period of 3 months, with four consecutive days each month. The programme is deliberately trans-Tasman with the view that the more diverse the group involved in the programme, the greater the potential for cross-fertilisation of ideas across the group. This partnership is unique, bringing universities (Auckland, Massey and Melbourne universities) together with financial institutions.

The admission requirements for the programme follow:

- A significant equity stake in your current business
- Partner status and/or management control
- Revenue of approximately \$2.0m+
- A deep understanding of the technical requirements of your industry
- A desire to look at your business in a fresh light with a view to growing it significantly

The cost of the programme is NZ\$10,900 plus GST, as well as accommodation, meals, transfers of NZ\$4,900 plus GST (TBC)

Contact details: *Maria Taylor Phone 09 308 6215, mobile 027 279 0649, email m.taylor@theicehouse.co.nz*

Website: www.theicehouse.co.nz

Please note that AGMARDT does not accept any responsibility for any inaccuracies or admissions from the information contained in this document.
